

Utility Telephone Upgrades Reno-Tahoe Network with Metaswitch Universal Media Gateway

STOCKTON, CA, - March 10, 2011 – Utility Telephone, Inc. (Utility), the premier integrated provider of business telecommunications in California and Northern Nevada, today announced upgrades to its Reno-Tahoe network to better serve its voice business customers in the area. With the deployment of a new, local Metaswitch Universal Media Gateway, businesses will benefit from enhanced voice service quality and reliability. After partnering to deliver a comprehensive set of innovative solutions in the Stockton area for years, Utility will now extend these solutions to business customers based in Reno and Tahoe and deliver a service that is superior to what is offered by other carriers in the region.

“After experiencing significant growth in the Reno-Tahoe market, it was time to make the investment in a Metaswitch Universal Media Gateway,” says Jason Mills, Utility president & CEO. “Voice traffic will no longer need to be transported to California for processing, as with other carriers, thus improving the network performance for all our customers in the area. This investment is another sign of Utility’s continued dedication to the Northern Nevada marketplace.”

On the heels of the acquisition by Utility Telephone of WPTI Telecom in October of 2010, as well as a new local direct sales team and service technicians, Utility will have a local presence and localized investment in next-generation technology. With the Reno-Tahoe market serving as a key growth area, Utility is preparing for continued double-digit growth across its serving area. Even in the slowed economy, Utility has consistently experienced such growth over the last few years.

“We sell savings; so even when the economy is down, our customers get the best value in telecom today, with personal customer service and live-answer accountability,” Mills added.

“By delivering innovative offerings, such as SIP trunking and a hosted PBX service to businesses, Utility can offer its customers the most complete range of voice services in the market with enhanced service quality due to the local Metaswitch installation,” said Jeff Lattomus, area vice president of sales, Metaswitch.

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About Utility Telephone:

Founded in 1996 and headquartered in Stockton, CA, Utility Telephone provides business-to-business telephone and internet services focusing on competitive pricing, comprehensive product lines and long-term customer relationships. In addition to its network, which encompasses all of the major metropolitan areas of California and Northern Nevada, Utility Telephone’s senior management team possesses more than 100 years of combined customer-centric telecommunication experience. From basic voice to VoIP, data, Internet and managed IP services, Utility Telephone strives to deliver the right solutions at the right price to help companies communicate effectively. To learn more about Utility Telephone, visit us at www.utilitytelephone.com.

About Metaswitch Networks:

Metaswitch Networks is a leading provider of the technologies and solutions that are powering the migration of communications networks to open, next-generation architectures. Hundreds of network operators worldwide depend on its reliable, scalable carrier systems solutions, while its high performance, fault-tolerant software technologies are licensed by all the world’s leading communications equipment manufacturers. For more information, please visit www.metaswitch.com.

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